



- ✓ Research program, school & coach be informed!
- ✓ Sell yourself! Be confident, enthusiastic & positive
- ✓ Remember this is an INTERVIEW!

## **Initial Phone Call** - Be prepared to leave a message too!

"Hi Coach X. My name is X & I am a junior 2B/OF for X team here in NJ. I have interest in your program & wanted to get information on the recruiting process & how to get considered for your X Class". MAIN OUESTION: Are you still recruiting for X?

## HAVE YOUR 30 SECOND COMMERCIAL READY TO GO!

## Basic Questions to Ask on 1<sup>st</sup> Phone Call

- 1. Have you seen me play and/or review my website & videos?
- 2. How does the recruiting process work at X? Best way to get considered?
- 3. Are you looking to recruit a X? What do you look for in a X?
- 4. How many players are you bringing in for X class? / Any commits yet?
- 5. What is your recruiting timeline/when you looking to finalize your X class?
- 6. Will you be at X Tournament/Showcase or a particular ID Camp or Clinic?
- 7. What ID Clinics/Camps do you recommend?
- 8. Do you recruit in NJ or our region?
- 9. Can I schedule a visit? When is the best time to come?
- 10. What grades & SAT/ACT's are needed to get into your school?
- 11. Do you need anything else from me at this time & what is the next step?

## Top Questions Coaches Will Ask!

- 1. How did you hear about our school? What do you know about us?
- 2. What attracts you to our school?
- 3. What are you looking for in a program?
- 4. Tell me a little bit about yourself? \*Hint...Your 30 Second Commercial!
- 5. Tell me more about yourself as an athlete?
- 6. What other schools are recruiting you?
- 7. What kind of student are you? What do you want to study?
- 8. When are you looking to make your college decision by?
- 9. What tourney's/showcases do you play in?